WELCOME TO OUR COMMUNITY

Understanding Risk – Creating Value
The Allianz Group is a global financial services provider with services predominantly in the insurance and asset management business. 88 million retail and corporate clients in more than 70 countries rely on our knowledge, global presence, financial strength and solidity. In fiscal year 2017 over 140,000 employees worldwide achieved total revenues of 126.1 billion euros and an operating profit of 11.1 billion euros.

Beyond the quality of our financial performance, a number of other activities and factors are important for the sustainable growth of our business and company value. These include, but are not limited to, our broad-based portfolio and global reach, our focus on customer needs, our value-based management approach and the skills and professionalism of our employees.

Allianz Re is the reinsurance arm of the Allianz Group. Headquartered in Munich, Allianz Re has offices strategically located close to key markets in Singapore, Ireland and Switzerland, tailoring reinsurance solutions to the diverse business needs of customers worldwide. As a global organization, we bring together a team of international experts in both the underwriting and risk management fields; combining global and local market expertise and multi-segment know-how.

Backed by Allianz’ strong capital base and a well-diversified portfolio, Allianz Re offers secure capacity and world-class technical capabilities. Our capacity and knowledge protect our clients against financial losses, help them meet regulatory requirements and contribute to keeping them competitive.

This combination of skills, capacity and security is at the core of our mission UNDERSTANDING RISK - CREATING VALUE.
### OUR BUSINESS

**Understanding Risk – Creating Value**

<table>
<thead>
<tr>
<th>RESOLUTION MANAGEMENT</th>
<th>REINSURANCE</th>
<th>ADVISORY &amp; SERVICES</th>
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</table>
| • Managing run-off portfolios & legacy business | • P&C Treaty  
• Agriculture Treaty  
• Life & Health Treaty  
• Facultative  
• Full range of products & services | • Allianz Climate Solutions  
• Cat Risk Management  
• Group Insurance Management  
• Business Development |

### REINSURANCE

**A Key Partner**

Build strong relationships with our clients across all business lines

- Develop long-term relationships across the board
- Provide our clients with tailored solutions and meaningful capacity
- Complement traditional programs with structured solutions
- Build on market-leading position globally

### TRADITIONAL TREATY

WE SHARE THESE STRENGTHS WITH OUR CLIENTS THROUGH

- **Global reach** with local teams and language capabilities
- **Tailored solutions** with substantial capacity
- Extensive **technical capabilities** and **analytics**
- Access to other Allianz Group **capabilities** and entities
- Sharing **knowledge & expertise**
- S&P **AA rating**

### OUR VALUE PROPOSITION

Allianz Re is part of the Allianz Group: A global leader in insurance and asset management

**OUR CLIENT FOCUS MEANS**

UNDERSTANDING YOUR NEEDS, BEING RESPONSIVE AND AGILE TO PROVIDE THE RIGHT SOLUTION FOR YOU
Allianz Re contributes to the strongest financial community

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</thead>
<tbody>
<tr>
<td>Gross Written Premium</td>
<td>3,855</td>
<td>4,275</td>
<td>5,442</td>
<td>6,404</td>
<td>6,284</td>
</tr>
<tr>
<td>Operating Profit</td>
<td>418</td>
<td>478</td>
<td>662</td>
<td>635</td>
<td>327</td>
</tr>
<tr>
<td>Combined Ratio (P&amp;C only)</td>
<td>90.4%</td>
<td>88.6%</td>
<td>89.2%</td>
<td>89.4%</td>
<td>95.3%</td>
</tr>
</tbody>
</table>

1 Financial year basis, includes internal and external business

DIVERSIFICATION
Financial security through risk spread

GWP 2016 BY REGIONS
- Western Europe: 82%
- Asia Pacific: 11%
- CEEMA: 5%
- USA & Canada: 1%
- Latin America: 1%

GWP 2016 BY LINES OF BUSINESS
- Property: 34%
- Motor: 30%
- Life & Health: 7%
- Liability: 11%
- Credit Risks: 8%
- Agriculture: 2%
- Engineering: 3%
- Marine: 3%
- Personal Accident: 2%

- Total Gross Written Premium in 2017: EUR 6.2 billion
- Diversified risk portfolio by both lines of business and geography

Diversification ensures sustainability and stability for our clients

3 P&C financial figures include Allianz Reinsurance PC, SF Re, Allianz Climate Solutions and exclude virtual entities.

2 Life & Health include Allianz Global Life VA business.
OUR GLOBAL NETWORK
Reinsurance – A Global Business

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No duty to update
The company assumes no obligation to update any information contained herein.

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